

Apollo Hospitals signs a 3 year contract with Veon Consulting

Apollo Hospitals is a well known hospital chain with business around the world. Apart for normal hospital, Apollo also runs clinical trials at different locations. At a time many clinical trials are conducted and records have to be maintained.

- Large volume of data of each patient recruit has to be maintained
- Real time data was not available on demand as records were maintained at different places
- The head of the Clinical Trial was not able to get a clear picture of other location
- There were no formatted reports for proper analysis
- Quality team had a real tough time to maintain quality standards
- Lead time between different phases of clinical trial was unnecessarily too long
- Scheduling of patient appointment was a tough and cumbersome job
- If some process went wrong, it could only be tracked at the end, which led to financial loss

The management at Apollo wanted a simple as well as secured solution which could be end user friendly and learnt easily. Apollo also wanted a solution which could alert higher authorities.

Solution : 14 Custom Developed modules in SugarCRM were implemented